



City of Muscatine

ITEM NUMBER 2024-0022

AGENDA ITEM SUMMARY

DATE: 2/1/2024

STAFF

Amy Fortenbacher, Transit Supervisor
Brian Stineman, Public Works Director

SUBJECT

Request for Authorization to Issue Purchase Orders to the following Vendors totaling \$9471.00 for Implementation of Transit Dispatch Software

* RoutingBox for Transit Dispatch Software in the Amount of \$7025.00

* Verizon for Six Tablets and Data Plan in the Amount of \$1,440.00

* Amazon for Six Tablet Cases, Six Vehicle Mounts, and a Charging Station in the Amount of \$1,006.00

EXECUTIVE SUMMARY

Presented for the City Council's consideration is a request for authorization to issue purchase orders to RoutingBox for transit dispatch software in the amount of \$7025.00, to Verizon for six tablets and data plan in the amount of \$1,440.00, and to Amazon for six tablet cases, six vehicle mounts, and a charging station in the amount of \$1,006.00.

STAFF RECOMMENDATION

Public Works/Transit staff recommend issuance of purchase orders for these items.

BACKGROUND/DISCUSSION

Access2Care is the State of Iowa Transportation Broker and assigns Medicaid trips to transportation providers. In May 2022, Access2Care informed their providers that a fully digitized network is being required by State Medicaid regulators and Managed Care Organizations (MCO) across the nation. Access2Care wants to transition providers to an Advanced Transportation Management Solution (ATMS) capable of integrating with Access2Care's system. A fully digitized transportation network consists of real or near real-time integration between the driver, dispatcher, and broker. Even a small gap between these three points of contact means the system is no longer digital. With an integrated system, data flows from the driver, to the ATMS, and on to Access2Care. RoutingBox does integrate with Access2Care, allowing us to comply with the required State Medicaid regulations.

The transit staff received quotes from RoutingBox in the amount of \$7025.00 for the year (includes set up and training), with an annual fee of \$4,800.00. We also received quotes from TripMaster in the amount of \$15,404.60, with an annual fee of \$8,904.60 and Via in the amount of \$65,393, with an annual fee of \$36,393.00. The transit staff also received quotes from Verizon stating they would provide the tablets for the dispatch software at no cost with a data plan of \$20.00 per month per tablet (\$240 for the year for one tablet). T-Mobile also provided a quote that matched Verizon. Mint Mobile has an annual fee of \$315 per tablet and does not include the tablet. Verizon has been selected as we have a long-standing relationship with them, and we have not had any issues with the service they provide. The tablet cases, vehicle mounts and charging stations were chosen for the item that will best fit the tablets and buses. These items should not exceed \$1006.00. The dispatch software and hardware were approved for purchase for this fiscal year's budget.

RoutingBox software will have many benefits, allowing us to plan better, more efficient daily routes - accommodating the most riders with less overall fleet mileage. The software will solve daily operational challenges faster with the assistance of technology and data for reporting and analysis. It will help the dispatchers by eliminating the time-consuming and highly manual reporting process by having all passenger, program, and trip data in one source. The software will assist the driver with the integrated driver app that provides electronic route sheets updated by dispatch for real-time route changes and important information for each rider. It helps drivers navigate the new and adjusted routes with turn-by-turn directions. This software will allow us to track drivers in real-time, reducing the dispatch radio traffic asking for the location of the driver. The system will also benefit the passengers as it will text them a reminder of the trip they scheduled and the pick-up time.

RoutingBox does have an app for our route system that we can add in the future. The app will allow the passenger to track the fixed routes, reducing the calls asking where the bus is and if they missed it.

CITY FINANCIAL IMPACT

The request for the purchase orders are in the amount of \$7025.00, \$1440.00, and \$1006.00 totaling \$9471.00. The amount is included in the 23/24 transit budget.

ATTACHMENTS

1. Muscabus RoutingBox Quote
2. MuscaBus TripMaster Quote
3. MuscaBus Via Quote
4. MuscaBus Verizon Quote
5. MUSCABUS T-Mobile Quote
6. Mint Moblie Quote
7. MuscaBus Verizon Free tablet Offer



ROUTING
BOX

ROUTINGBOX AGREEMENT



*Unlimited Trip Plan
with Fleet Based Pricing*

Prepared for



FOUNDERS SOFTWARE

City of Muscatine Transit dba Muscabus



Say hello to RoutingBox's



Unlimited Trip Plan

with Fleet Based Pricing

Say goodbye to...

- Feature Restrictions
- Extra Trip Costs
- Complicated Tiers
- Mobile Costs



*Specialized pricing available for fleets over 100 vehicles.

TEAM OF EXPERTS

No other software provider has the experience that we bring to you both in quality and quantity. We are experts in both Transportation and Software. With RoutingBox, you have the most adaptable software: helping you operate efficiently every day and helping you grow your transportation business for the future.



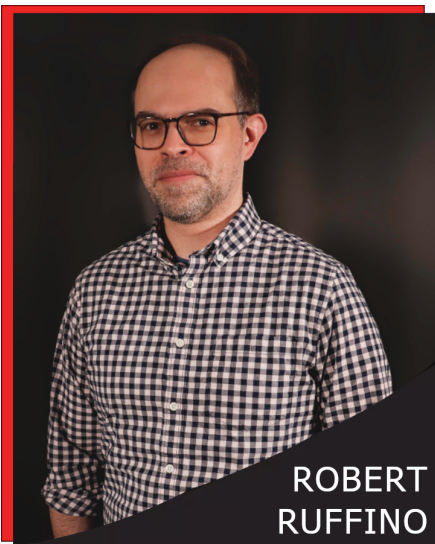
**RYAN
KELLY**

*Senior Customer
Success Manager*



**STEPHANIE
WINSOR**

Customer Success Manager



**ROBERT
RUFFINO**

Customer Success Manager



**ANDRE
WINTERS**

*Technical Support
Representative*



**JACK
HAYES**

*Director of Business
Development*

CUSTOMER EXPERIENCE



Onboarding

Once you join the RoutingBox family, it's time to introduce you to your Customer Success Team and begin streamlining your company. We'll provide you and your operation a suite of proven implementation tools such as training videos, knowledge-based text guides, and a dedicated Customer Success Manager to ensure your onboarding is as seamless as possible and flexible to your schedule. With these resources we make sure that you have everything you need to take your business to the next level.



Support

Even the strongest businesses need some extra help once in a while. As your business grows, you'll be hiring new staff, and shifting existing people as needed. Perhaps someone on your staff might need training using a part of the system they have not used before. Here's where our support team can jump in to help field your on-the-job questions so that you get up-to-speed quickly. Use the written and video resources available 24/7 in the online BiTS Academy.



RESOURCES FOR YOU



RoutingBox Academy

Our academy provides you guidance from our library of knowledge based articles, tool specific video blogs, and recorded live trainings.



Live Support

Access to our customer success team is just a call or click away. You live chat directly from RoutingBox or call a Customer Success Rep who will assist you with any issues you may be experiencing. Our Live Support is available Monday - Friday, 8:00 AM – 5:00 PM EST.



Video Training Suite

A series of training videos will guide you through set-up and implementation of your RoutingBox Software. These will be always available for your reference and viewable at your convenience.





PRICING SCHEDULE

SET-UP FEES	PRICE	QTY	DISCOUNT	SUBTOTAL
Set-up Fee* <ul style="list-style-type: none"> Payable on Effective Date 	\$1,275.00	1	-\$300.00	\$975.00
Custom Modifications <ul style="list-style-type: none"> Client Link Passenger App Creation and Set-up 	\$1,250.00	1	\$0.00	\$1,250.00

Subtotal **\$2,225.00**

**Set-up fees include a limited number of up to 5 online training sessions with RoutingBox implementation staff for training on use of the software and its existing functionality. Any modifications to RoutingBox functionality or its integrations will be scoped and priced in a separate proposal to Client.*

MONTHLY FEES	PRICE	QTY	SUBTOTAL
RoutingBox Fleet Based Plan (Service Access Fee) Per month price to include Unlimited Trips with 6 vehicles. <i>Price Scale for any additional vehicles used in the month beyond those included in the Service Access Fee above:</i> <ul style="list-style-type: none"> \$250 includes your first 5 vehicles \$45 per vehicle for the 6th to 15th vehicle \$40 per vehicle for the 16th to 25th vehicle \$35 per vehicle for the 26th to 50th vehicle \$30 per vehicle for the 51st and above vehicles Monthly service fees for RoutingBox will commence on 2/01/2024. You will receive your first invoice for February's services the first week of March. Fees are incurred <u>regardless of usage of the service.</u>	\$295.00	1	\$295.00

Subtotal **\$295.00**

Total per month \$295.00

ADD-ONS

MONTHLY FEES	PRICE	QTY	SUBTOTAL
<input checked="" type="checkbox"/> ClientLink Mobile Application Passenger-used mobile application white-labeled using the Client-provided colors and logo. A RoutingBox training specialist will be available for one (1) Training Session to assist with set up and training of the ClientLink Mobile Application. Training Sessions are available to the Client during the two weeks following the Delivery Date unless a longer time has been agreed to in this contract. Training Sessions not completed during this time period will be considered forfeited. Client may purchase additional Training Sessions at a discounted rate at any time. Help and trouble tickets can be submitted via e-mail or through the software, and Client will receive access to the live support team as outlined in Exhibit A.	\$250.00	1	\$250.00
<input type="checkbox"/> ClientLink Portal A web-based tool white-labeled using the Client-provided colors and logo. A RoutingBox training specialist will be available for one (1) Training Session to assist with set up and training of the ClientLink Portal. Training Sessions are available to the Client during the two weeks following the Delivery Date unless a longer time has been agreed to in this contract. Training Sessions not completed during this time period will be considered forfeited. Client may purchase additional Training Sessions at a discounted rate at any time. Help and trouble tickets can be submitted via e-mail or through the software, and Client will receive access to the live support team as outlined in Exhibit A.	\$250.00	1	\$250.00

Subtotal **\$250.00**

Total per month \$250.00

NAME	PRICE	QTY	SUBTOTAL
<input checked="" type="checkbox"/> SMS Automated Text Messaging Monthly Base Rate for Automated SMS Trip Reminders. Customer will be invoiced monthly for the base rate of \$50.00 Plus actual text messages sent and received at a rate of \$0.05 per text message. A RoutingBox training specialist will be available for one (1) Training Session to assist with set up and training of the SMS Automated Text Messaging. Training Sessions are available to the Client during the two weeks following the Delivery Date unless a longer time has been agreed to in this contract. Training Sessions not completed during this time period will be considered forfeited. Help and trouble tickets can be submitted via e-mail or through the software, and Client will receive access to the live support team as outlined in Exhibit A.	\$50.00	1	\$50.00

Subtotal **\$50.00**

Total per month \$50.00

This Software as a Service Agreement (including the agreements attached hereto and linked below) ("Agreement") is made between Buffalo Intelligent Technology Systems, LLC ("BITS") and ("Client") City of Muscatine Transit dba Muscabus with principal place of business at 215 Sycamore St, Muscatine IA 52761

and becomes effective on the last signature date of this document issued by BITS ("Effective Date"). This Agreement shall commence on the Effective Date and will continue for an initial period of one (1) year ("Initial Term").

The Agreement will automatically renew for additional successive periods of one (1) year (each, a "Renewal Term") at the expiration of the Initial Term and at the expiration of any Renewal Term(s). Either party may prevent the automatic renewal of this Agreement by providing written notice to the other party of such non-renewal not less than thirty (30) days prior to the expiration of the Initial Term or the then-current Renewal Term.

Pricing for Services are defined and agreed upon in the Pricing Schedule outlined and included in this document. Client agrees that the Software and Services provided in this Agreement shall only be used in connection with the management of its trips, clients, drivers, and vehicles for which Client acknowledges and reports revenues under the United States Federal Tax ID: _____.

The Agreement is deemed to include the Terms and Conditions below, HIPAA Business Associate Agreement, RoutingBox System Requirements, and any other terms expressly referenced herein or in other incorporated documents, all of which are expressly deemed incorporated in the Agreement by this reference.

Terms and Conditions: <https://routingbox.com/fleet-based-agreement/>
HIPAA Business Associate Agreement: <https://founderssoftware.com/hipaa-baa/>
RoutingBox System Requirements: <https://routingbox.com/system-requirements/>

Each of these documents have been reviewed and accepted by _____.

IN WITNESS WHEREOF, the Parties record their understanding of the above by signing below:

Buffalo Intelligent Technology Systems, LLC (BITS)

City of Muscatine Transit dba Muscabus

By: _____

By: _____

Name: David Puehn

Name:

Title: CTO

Title:

Date:

Date:

TripMaster

by CTS Software

For over 30 years, we have been dedicated to making technology an integral and reliable asset for transportation providers, no matter their size.



(800) 704-0064

www.tripmastersoftware.com

Customer Driven Software That Works

CTS Software (CTS) is pleased to submit our cost proposal to City of Muscatine - MuscaBus for your dispatching and scheduling needs. Our company has provided software products, upgrades, and technical support to the public transportation industry since the mid-1990s, and we have a keen understanding of your business, business objectives, and vision of your future. We help you maximize efficiency, grow ridership by enhancing the passenger experience, and support a great work atmosphere for your employees.

Our flagship web-based solution is TripMaster—powerful, flexible, completely scalable, and feature-rich. This proposal includes a suite of effective modules to ensure that we will meet City of Muscatine - MuscaBus needs now, as your organization's demands change, and goals are met. We've gone to great lengths to design an overall feel and business logic that proves our commitment and dedication to you—plus a 100% satisfaction guarantee.

CTS truly believes—based on knowledge of the industry, coupled with years of service to providers like you—that we are the perfect solution. We are most proud of our family-style commitment to customer service, and our customers will tell you that they appreciate reaching a real live person, who knows them by name, on the phone 24/7 if they ever need help.

In closing, we would again like to thank you for this opportunity. We look forward to a favorable evaluation that ultimately benefits the local communities you serve. Our reasoning for creating effective and efficient solutions comes down to those that need the valuable services provided by transportation providers and enhancing the experience for everyone involved. Thank you for this opportunity and thank you for considering us as your partner for many mutually beneficial years.

TripMaster

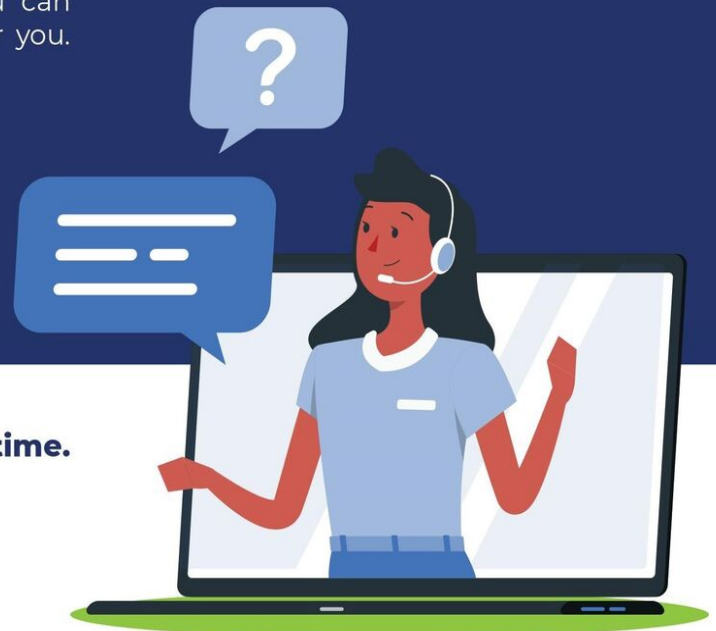
Technology moving you forward

Technical support is our top priority—you can only do your job if your software works for you. With TripMaster, you can expect:

- 24/7 live, U.S. based representatives
- Same-day responses and solutions
- Complimentary updates and new features

TripMaster's platform allows you to incorporate additional features at any time.

Automated scheduling
Driver App
Ride Reminder calls and texts
Medicaid billing
Third-party trip broker interfaces
Vehicle maintenance
Passenger ticketing
Camera Solution
Rider App



TripMaster by CTS Software

PO Box 57
Swansboro, NC 28584
United States

T: 800-704-0064
F: 866-244-4351

Prepared for City of Muscatine - MuscaBus
Amy Fortenbacher
United States

T: 563-263-8152
E: afortenbacher@muscatineiowa.gov

Quote #	1201 v2
Date	02/02/2023
Expires	03/31/2023
Contact	Willow Beudet

ACCEPT QUOTE

TripMaster Subscription Cost Proposal

Monthly Fees

Category	Item	Qty	Price	Total
Monthly Fees	Hosting, Backups, and Updates Allowing CTS to host your database in the Microsoft Azure Cloud guarantees a minimum 99.9% uptime with multiple fail-safes, including a server architecture that incorporates redundant instances of each server, to ensure you always have access to your system. CTS also performs a database backup every 15 minutes, and full-system backups hourly.	1	\$0.00	\$0.00
Monthly Fees	License Fee Fee per username and password to access your TripMaster database.	5	\$50.00	\$250.00
Monthly Fees	Vehicle Fee Maintenance and support per vehicle	5	\$60.00	\$300.00
Monthly Fees	TripScheduler Module Vehicle Fee Automated trip optimization for same-day and batch scheduling with customizable profile settings and instant optimization statistics.	5	\$10.00	\$50.00
Monthly Fees	ParaScope Tablet Application Vehicle Fee Electronic Manifests, Real-time Vehicle Tracking, Mobile Message Send/Receive, pre- and post-trip inspections	5	\$15.00	\$75.00
Monthly Fees	TripReminder Fee (1,000 Monthly Calls/Texts) Customizable passenger trip reminder phone calls or text messages automate a day before reminder and an on-the-way reminder.	1	\$40.00	\$40.00

Category	Item	Qty	Price	Total
Monthly Fees	Where's My Ride Vehicle Fee Enhancement to the TripReminder module. Text message notification to the rider with real-time vehicle location and the real-time estimated time of arrival.	5	\$10.00	\$50.00
Discount	Annual Payment	1	(\$22.95)	(\$22.95)
				<i>* Recurring fees billed monthly with 0 upfront payment(s).</i>
Monthly Subtotal				\$765.00
Discount				(\$22.95)

Implementation

One-Time Fees

Category	Item	Qty	Price	Total
Services	Data Acquisition, Conversion, and Install TripMaster will perform a database conversion of existing data from your current files into your TripMaster database. The converted data will be transferred confidentially, and CTS Software will ensure that appropriate high-level security measures are taken to protect the data's integrity and accuracy.	1	\$0.00	\$0.00[†]
Services	Onsite Training Daily onsite, in-person representation for your technical trainer. Once onsite, your technical trainer(s) will work directly with the licensee's project manager and all other staff by what is known as "job shadowing". We believe in understanding your operation and fitting the software into your world rather than you having to fit into the software.	5	\$700.00	\$3,500.00[†]
Services	Onsite Travel Expenses Flat rate for each trip requested in order to complete the onsite, in-person training.	1	\$3,000.00	\$3,000.00[†]
One-Time Subtotal				\$6,500.00

Summary

[†] Non-taxable item

This cost proposal is valid for 30 days and is entirely confidential.

Taxes and fees will apply unless proof of tax exemption is supplied.

Minimum \$125 monthly fee applies

Total One-Time	\$6,500.00 USD
Monthly Subtotal	\$765.00
Discount	(\$22.95)
Total Monthly	\$742.05 USD

ACCEPT QUOTE

1. All pricing and information provided herein is based on information provided.
2. All prices are in US dollars.
3. Cost proposal is valid for 30 days from the issued date and is completely confidential.
4. Taxes and fees will apply unless proof of tax exemption is supplied.
5. The products provided pursuant to any Purchase Order will be delivered to the Licensee.
6. Responsibility to all risk of loss to the Products, damage and need for replacement hardware will be with the Licensee.
7. The pricing provided assumes that CTS Software will provide:
 - All related software
 - Hosting services
 - Training
 - Ongoing Maintenance and Support
8. The pricing provided in this proposal assumes that the Licensee will provide:
 - Space, power, a network connection and any necessary IT installation and configuration for all required computer hardware.
 - A high-speed internet connection
 - Computer hardware
 - In-vehicle hardware



Building Public Transit for the future in Muscatine.

Demand-response mobility solutions.

September 27, 2022

Agenda

1. Updates: Muscatine <> Via
2. Initial Pricing
3. Next Steps

Key Discussion Points

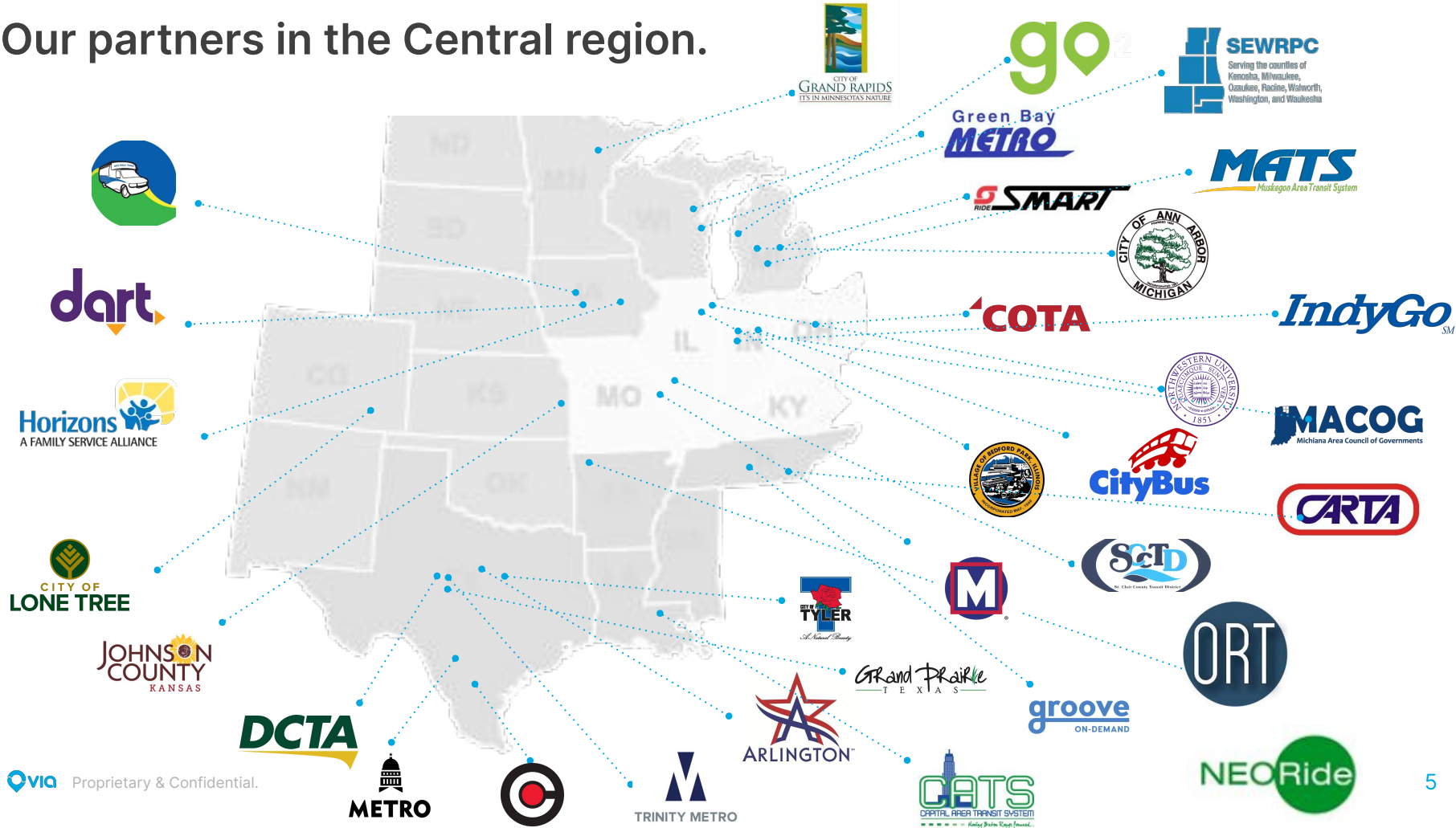
Opportunities for MuscaBus.

- Automate dispatch, reduce room for errors, and manage last minute changes with improved supply plan optimization
- Improve rider experience with a modern and predictive scheduling platform
- Further experiment with other forms of demand-response transit like Microtransit and/or same-day service
- Enable scalability and efficiency with Via's all-inclusive integrated mobility solution



Quick Updates.

Our partners in the Central region.





HIRTA: Urbandale, Iowa



Services:
Paratransit, Dial-a-ride



Service zones:
Boone, Dallas, Jasper,
Madison, Marion, Story,
Warren



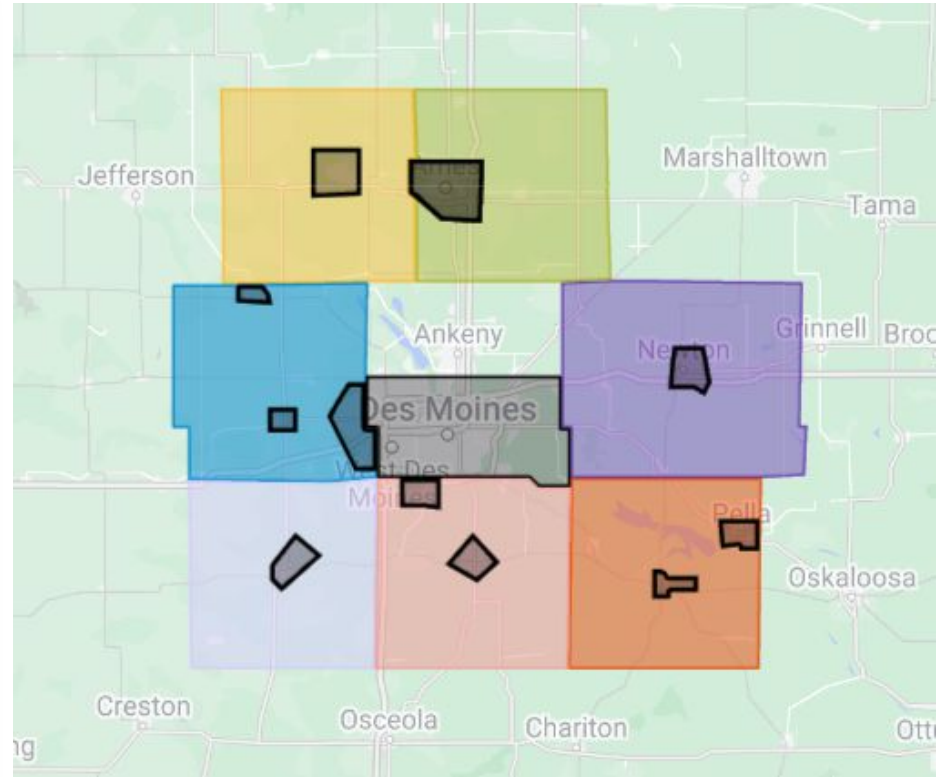
Vehicle supply:
19 vehicles



Use case:
General mobility

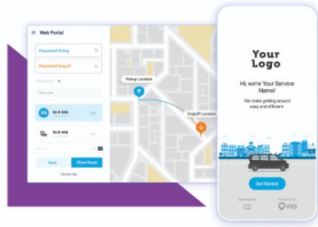


Key objectives:
Improve rider and operator
experience

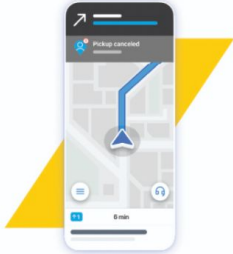


The Via Solution

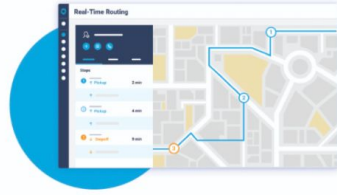
Everything you need to deliver efficient, successful service.



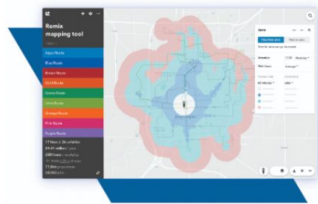
Rider Booking Tools
(App, Phone, Desktop)



Driver App



Via Operations Center



Planning Tools (Remix)

Dedicated Partner Success Manager & Access to Expert Advisory Services



Data Migration
& Change Management



24/7 Technical
Support



Training & Change
Management



Marketing & Rider
Acquisition Consulting



Partner
Success
Manager



Ongoing Operations
Consulting



Revenue-Generation
Support



Service Design
Consulting

modeshift

6 episodes.
26 trailblazing guest.
1 transit podcast to
rule them all.



Subscribe

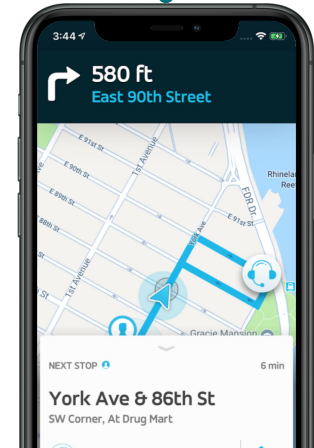
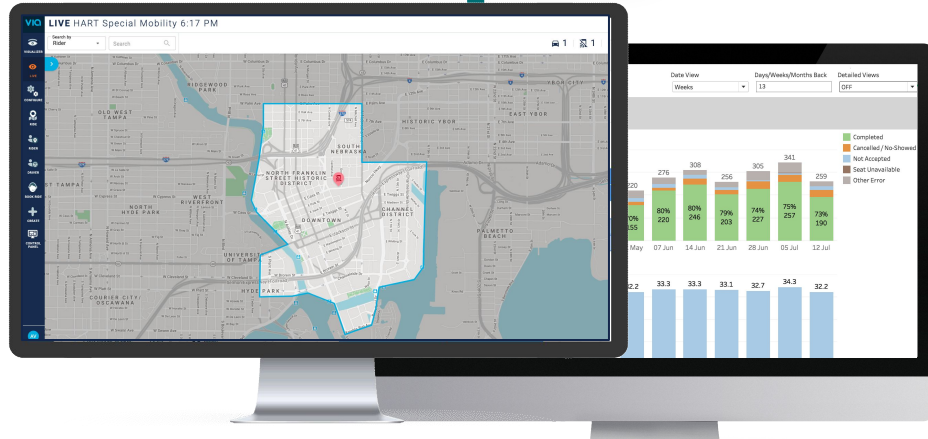
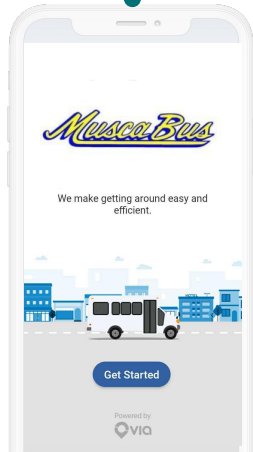
Whenever you get
your podcasts.

Initial Pricing.

Three core integrated tools

Via's software solution.

Dynamic Routing & Ride Matching Algorithms



Rider App & Web Booking

- Custom-branded and intuitive
- On-demand and Prebooking
- In-app notifications
- Digital payments

Administrative Console & Data

- One-stop-shop for service management
- Streamlined booking, service monitoring, schedule management
- Standard and custom data and analytic reports

Driver App

- Continually updating turn-by-turn directions
- Ability to easily communicate with dispatcher and riders

SaaS pricing proposal for MuscaBus.¹

	Year 1	Year 2	Year 3
Total installation fee (discounted 40%)	\$30,000	NA	NA
Fixed monthly fee / minimum fee (vehicle hours 0 - 700)	\$2,500	\$2,625	\$2,750
Monthly fee per vehicle hour (vehicle hours 701 - 1,400)	\$3.21	\$3.37	\$3.54
Monthly fee per vehicle hour (vehicle hours 1,401 - 2,100)	\$2.86	\$3	\$3.15
Illustrative total cost (assumes 700 hours monthly)	\$65,393K	\$37,162K	\$38,947K

1. Pricing valid through October 27, 2022. Adjustments may need to be made closer to service launch.
2. Pricing excludes applicable taxes.
3. Should scope or hours differ once service is scoped, per vehicle hour rate and minimum number of hours may vary.
4. Pricing assumes annual vehicle hours of ~8,400.

SaaS pricing proposal for MuscaBus.

Total installation fee (discounted 40%)	\$30,000 (Year 1)	NA (Year 2)	NA (Year 3)
Localization for new zone			
Service design consulting			
Co-branded Rider App			
Testing and quality assurance			
Develop service model			
Train personnel and oversee launch			

SaaS pricing proposal for MuscaBus.

Minimum Fee + Ongoing Monthly Fees	\$30,000 (Year 1)	\$31,500 (Year 2)	\$33,000 (Year 3)
Access to tech modules			
Fleet optimization			
Virtual bus stop architecture			
Automatic product updates			
Expert operations and growth support			
Analytics and reporting			

Next Steps.

Next Steps

MuscaBus.

- Thoughts on pricing
- What would be most helpful next?
 - RFP Examples
 - Grant application support
 - Service Design
- Process and Timeline





Thank you.

For more information contact:

Diego Gonsalvez
diego.gonsalvez@ridewithvia.com

Hi Amy Fortenbacher,
City of Muscatine, , MUSCATINE, IA 52761.

Let us help you do business. Please review your quote here, if you have any questions to get clarified feel free to connect to your Verizon sales executive.

Jenelle Dewilfond | 5633437261 | jenelle.smith@verizonwireless.com

This quotation is based on the terms and conditions of the NASPO Value Point (NVLPT) #MA152-1 Contract (f/k/a WSCA) ("the Agreement"). The NVLPT Agreement, Addenda and Attachments can be found on www.naspovaluepoint.org site for your review.

Quote ID	Created on	Expires on
63193354-Q-17147413	01/16/2024	03/15/2024

Quote summary

All amounts in below summary without taxes or accessory cost over 24 months

Avg Cost/Line per month	Total cost per month
\$0.00	\$120.00

Quote overview

With applicable discounts

Plans & features (Due monthly)	Devices (Due today)
\$120.00	\$599.94

Quote details

Plans & features

Government 5G Unlimited for Tablet - 35GB DPR 15GB MHS + 5G UW - \$20.00/month

Qty: 6 x \$20.00 \$120.00

Added features:

- Decline Device Protection

Qty: 6 x \$0.00 \$0.00

Due monthly (Subsidy - 2 year) \$120.00

Total due monthly for plans & features \$120.00

*Decline equipment protection: Verizon will not be protecting your device. In the event of lost, theft, damage or post warranty defects, the cost to replace each device could be in excess of \$1000. The cost to repair your smartphone's cracked screen maybe be in excess of \$100 per repair.

Devices & accessories

Samsung Galaxy Tab A7 Lite in Gray - SMT227UZAA

Retail price \$199.99

Promotion(s) applied:

- Corporate Discount -\$100.00

Net price (2 yr contract) \$99.99

Due today
Qty: 6 x \$99.99 \$599.94

Total due today for device(s) \$599.94

Sales tax

IA state sales tax \$36.00

IA local sales tax \$6.00

Total due today with tax \$641.94

Device Payment Tax 0.00

Additional fees for usage and coverage may apply. Offers & Coverage vary by service & equipment. See Verizonwireless.com for coverage map. Equipment and accessories are subject to availability while supplies last. Additional charges, taxes, fees and surcharges apply.

Important customer information

Prices referenced in this document are for estimating purposes only. Actual prices will be based on current equipment, calling plan and feature charges available at purchase, device tax due at the time of purchase and are subject to change without notice. Equipment and accessories are subject to availability while supplies last.

Shipping cost and taxes are subject to change during checkout. Activation/upgrade fee/line up to \$35; restocking fee per device up to \$50. An Economic Adjustment Charge/line/mo may also apply; \$0.98 for basic phones & tablets; \$2.98 or \$3.97 for smartphones & data devices and for wireless business internet plan lines. Subject to business agreement, Calling Plan & credit approval. Either an Offer Recovery Fee or up to \$650 Early Termination Fee may apply. If applicable, your line's Offer Recovery Fee will be the sum of device discounts plus device credits you receive. Offers & coverage, varying by svc, not available everywhere; see vzw.com. Monthly charges are shown before taxes, and VZW surcharges/line/mo (including 34.6% Fed. Univ. Svc.; \$1.95 (voice)/\$0.06 (data-only) Admin Chrg; \$0.16 (voice)/\$0.02 (data-only) Regulatory Chrg). Your organization may qualify for better pricing when the final price is calculated upon checkout. In some states, sales tax is calculated on the full retail price or the VZW cost of the device you purchase, and not on the discounted price you pay. Some users may not be permitted to bill charges to their account, purchase order, and/or credit card. This may prevent you from completing your order online today. CA and NV calculate tax based on full retail value of the item(s) purchased. MA calculates tax on whichever is greater: full retail value or Verizon's cost of the item(s) purchased.

Legal Disclaimer

Prices referenced in this document are for estimating purposes only. Actual prices will be based on equipment, calling plan and feature charges available at the time of purchase and are subject to change without notice. Service plans, features and offers are subject to terms and conditions. Additional fees for usage and overages may apply. Offers & Coverage vary by service & equipment. See VerizonWireless.com for coverage map. Equipment and accessories are subject to availability while supplies last. *Additional charges, taxes, fees, and surcharges apply. Offer Recovery Fee: We are able to make Equipment available to our government customers at significantly lower prices than the manufacturer's list prices by offering various subsidies in exchange for the customer meeting certain conditions. Here, if the Customer purchases Equipment from Verizon Wireless at a discounted price and then disconnects that Equipment from the Verizon network, or moves the Equipment to a Lesser Price Plan, prior to the expiration of 24 months after the date of activation, Verizon Wireless may recover an Offer Recovery Fee for the disconnected Equipment. The Offer Recovery Fee will be the difference between the full retail price of the Equipment at time of purchase and the discounted price paid by the Customer for the Equipment, plus any additional service discounts, credits, waived fees, and other offers provided, less 1/24 of that amount for each month the Equipment was connected to the line of service

Why Verizon

The network businesses rely on

If your network is down, you're down. Our award-winning network delivers the speed, reliability, coverage and performance that you need to succeed.

Superior Coverage

Our 4GLTE network covers 327 million people. That's over 99% of the U.S. population.

5G innovation

Veriozn 5G Ultra Wideband is the fastest 5G in the world¹, with ultra-low lag and Massive capacity.²

Trusted security

Managing over 500,000 security network and hosting devices gives us valuable insights into the digital landscape.

Performance

Verizon is the most awarded brand for Wireless Network Quality according to J.D Power.³

Massive capacity

We obsess over the details, analyzing millions of gigabytes of data every day.

Easy integration

We've certified 900+ machine-to-machine (M2M) chipsets, modules and devices.

1 Global claim from May 2020, based on Opensignal independent analysis of mobile measurements recorded during the period January 31 – April 30, 2020 © 2020 Opensignal Limited.

2 5G Ultra Wideband (UWB) available only in parts of select cities. 5G UWB access requires a 5G capable device with select voice/data & 5G UWB plans. 5G Nationwide available in 2,700+ cities.

3 Verizon received the highest number of awards in network quality for the 25th time as compared to all other brands in the J.D. Power 2003-2020 Volume 1 and 2 U.S. Wireless Network Quality Performance Studies. Network Quality measures customers' satisfaction with their network performance with wireless carriers. For J.D. Power 2020 award information, visit [jdpower.com/awards](https://www.jdpower.com/awards) for more details.



Total Monthly Service*	\$119.85
One-Time Costs*	\$0.00
Total Annual Costs*	\$1,438.20

Monthly Service Plan	Monthly Cost	Discount	Quantity	Total
Government Unlimited Mobile Internet for Tablet	\$23.50	15.00%	6	\$119.85
				\$0.00
				\$0.00
				\$0.00

One-Time Costs	MSRP	Discount	Quantity	Total
Samsung Tab A9+ 5G On Us	\$269.99	\$269.99	6	\$0.00
				\$0.00
				\$0.00

* All listed pricing excludes any applicable taxes, fees, and surcharges.

OUR BEST DEAL ENDS IN **06 DAYS | 14 HRS | 51 MINS | 52 SECS**

New Customer Offer

ALL PLANS HAVE GONE \$15/MO

For a limited time, get any 3-month plan at our lowest price

5G • 4G LTE Data • Unlimited Talk & Text • Nationwide Coverage

5GB/MO

~~\$15~~ **\$15**/MO

[View Details](#)

\$45 for 3 months of service

15GB/MO

~~\$20~~ **\$15**/MO

[View Details](#)

\$45 for 3 months of service

20GB/MO

~~\$25~~ **\$15**/MO

[View Details](#)

\$45 for 3 months of service

UNLIMITED

40GB OF 5G • 4G LTE DATA

~~\$30~~ **\$15**/MO

[View Details](#)

\$45 for 3 months of service

Upfront payment of \$45 required. Promotional rate for first 3 months only. Taxes & fees extra. Limited time new customer offer; non-transferable & no cash value.

Unlimited customers using >40GB/mo. will experience lower speeds. Videos stream at *480p. See full terms [here](#).



One-Time Equipment Offer

Verizon Wireless is pleased to introduce this one-time Offer to
City of Muscatine (“Customer”).

Availability

Eligible Subscriber Lines: Customer’s newly activated Government Subscriber Lines qualify to receive this offer in accordance with the **Purchase Requirements** below. This Offer must be accepted and completed by **February 16, 2024** or it will expire (“Promo Period”).

Purchase Requirements

Offer is contingent on Customer activating a minimum of six (6) Government Subscriber Lines on the “Eligible Device” contained in this agreement, selecting a twenty-four (24) month line term, on a plan with a monthly access fee of \$39.99 or higher code within the Promo Period.

“Eligible Device(s)”:

- **Samsung Galaxy Tab A7 Lite 32GB (any color)** at a cost of \$0.00, while supplies last.

Limit one (1) Eligible Device per Eligible Government Subscriber Line.

Please Note: All Eligible Devices acquired under this offer must be purchased and activated during the Promo Period of this Agreement to receive pricing outlined in this Offer. Any equipment purchased under this Offer before or after the Promo Period will not count toward Customer’s Offer Requirements and will be ineligible for this pricing. No exceptions.

Offer Recovery

The eligible device contained in this agreement is being offered at a discounted price for new activations while supplies last. If the Customer disconnects a discounted device from the network at any time during the first twenty-four (24) months after the device is activated, Verizon Wireless will charge the Customer an Offer Recovery Fee for each disconnected device. **The Offer recovery Fee is calculated as the difference between the:**

- \$199.99 full retail price of the Samsung Galaxy Tab A7 Lite 32GB eligible device at time of purchase and the discounted equipment price paid by the Customer of \$0.00, less \$12.50 each month the eligible device was connected to the line of service.

Terms and Conditions

This Offer is subject to availability and is not subject to any substitutions. This Offer **can** be combined with any other generally available equipment or accessory offers, credits, discount programs, or promotions. This offer replaces all previously approved offers. All previous offers are no longer valid. This Offer is not available for entities eligible for E-Rate funding that purchase under the **Autauga County School Board of Education** account. Deployment, equipment and/or accessory incentives are extended for net new

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business from **Autauga County School Board of Education** and expressly exclude business from E-Rate eligible customers. This Offer is subject to the terms and conditions of the **NASPO Value Point Master #152** Contract.

Customer Acknowledgement: I acknowledge that I have received the attached limited time equipment and subsidy Offer and that I agree to the terms and conditions set forth.

Eligible Customer/Company Name: **City of Muscatine** Profile ID: **802701**

Customer Print Name/Title:

Customer Signature:
Effective Date:

Data furnished in this document shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate the document.

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